

Home Security and Automation On The Road And At Home

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- Security and automation objectives
- Traditional vs. emerging home security and automation
- Some examples
- Costs
- Privacy issues
- Installation requirements

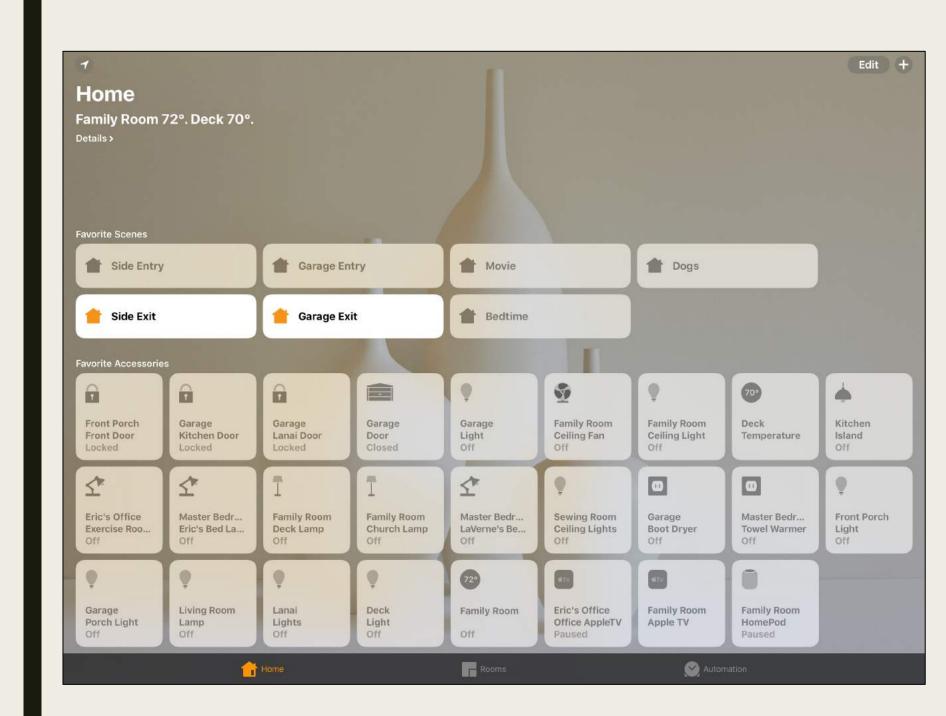
Security and Automation Objectives

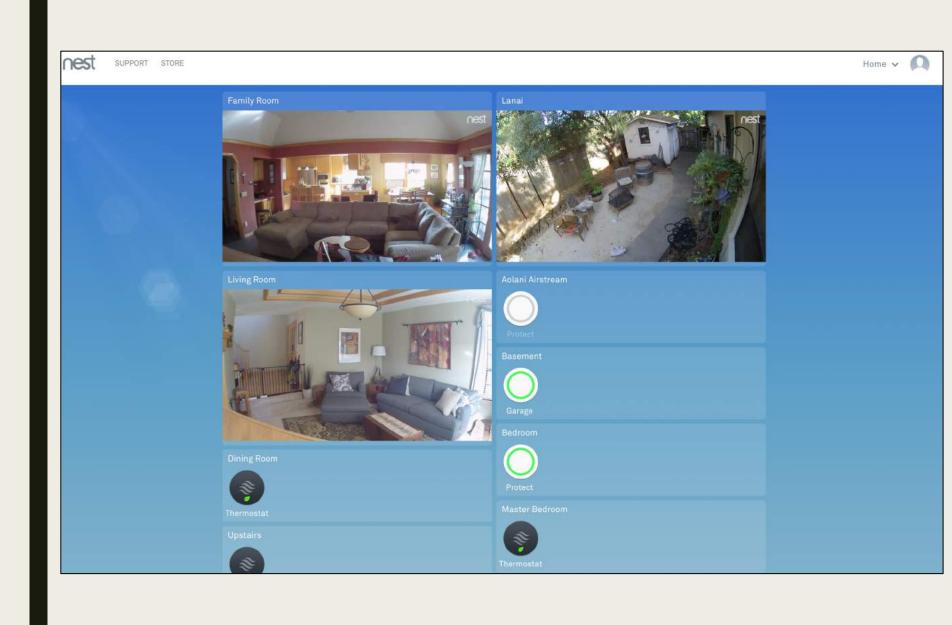
A Continuum of Interests

- Home access control and alarming
- Video surveillance
- Simple time-of-day on/off automation
- Smart Home automation
- Bringing it all together / Q&A

Security and Automation Objectives

- There is no correct (or wrong) answer!
- Safety sometimes equals "Perception of Safety"
- "Reasonable" differs
- Cost drives some choices
- Technology adoption and preference matters







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Traditional vs. Emerging home security and automation

Traditional

- Wired door and motion sensors
- Few, if any cameras ("CCTV")
- No access or control when away
- Multi-year contracts
- Professional installation
- Monitoring: ~\$30 / month

Emerging

- Full web/smartphone access
- Wireless sensors
- Camera-heavy
- Piecemeal purchases
- Monthly subscriptions
- Competing ecosystems
- Home owner installation
- Monitoring (if offered): ~\$15/month









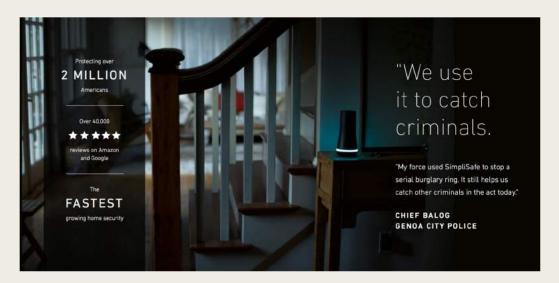






Example: SimpliSafe







24/7 Professional Monitoring

It's like having a personal security guard in front of your house. Our specialists watch over your home day and night, ready to alert the authorities when you need help.

- Central Station of the Year
- \$14.99/month
- No contracts

Example: SimpliSafe



The Knox

For large homes, look no further. This kit's got twice the entry and motion protection of the Hearth. It's a great fit for homes with four or more bedrooms.

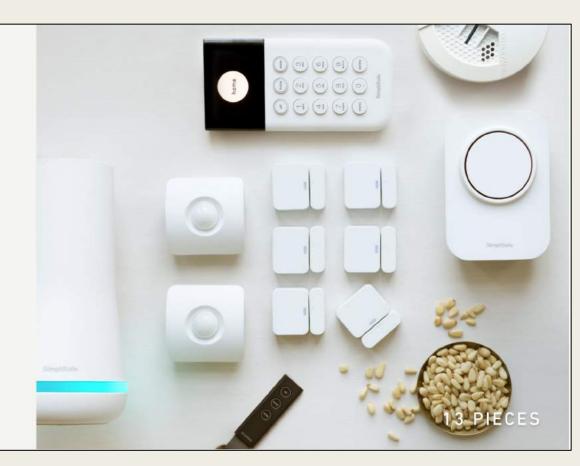
no contracts

24/7 alarm monitoring

no phoneline needed

\$449

see details



Smart Home Ecosystems





Nest, Google Home

- Cameras
- Doorbells
- Smoke detectors
- Thermometers

Amazon Alexa

- Cameras
- Doorbells
- Door locks
- Switches / outlets
- etc



Apple HomeKit

- Cameras
- Doorbells
- Smoke detectors
- Thermometers
- Cameras
- Doorbells
- Door locks
- Switches / outlets
- etc

Smart Home Ecosystems









Pros

- Broad product offerings
- Works with Alexa automation
- Easy web access
- Smartphone agnostic

Cons

- Less secure
- Fragmented user interfaces

Pros

- Tight and functional ecosystem
- High security
- Strong and integrated privacy policies
- Native Apple iOS app ("Home")
- Integrated automation across devices

Cons

Only works with Apple iOS devices

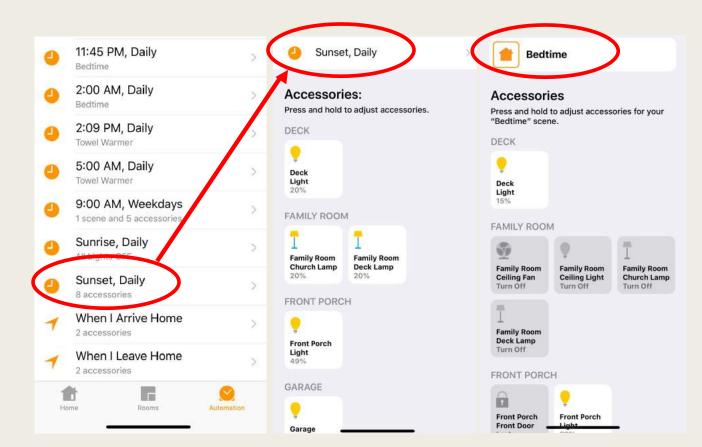
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Some Example Devices



Turn my lights on and off

- Sunrise / sunset automation
- Manual (remote) lights on/off
- Simulate someone being at home

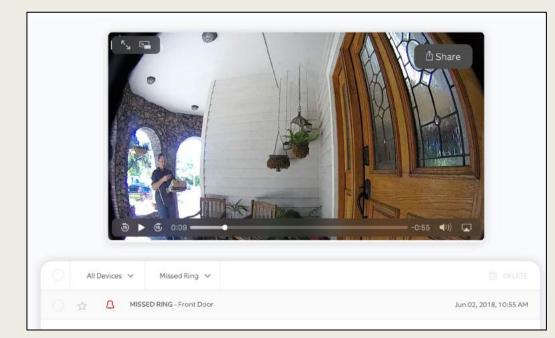


See who is (was) at my door

- Missing (or delivered) package
- Suspicious behavior
- Household service personnel
- Friends and family (!!)







Heating and Cooling Control

- Home/Away energy savings.
- Vacation Mode
- Pet Mode
- Manual (remote) override







Doors and Garage

- Automatic lock
- Lock state verification
- Remote lock/unlock
- Visitor access
- Time of day/week access schedules







"Hey Siri - Garage Entry"



Garage Entry

Accessories

Press and hold to adjust accessories for your "Garage Entry" scene.

GARAGE



Garage Door Open



Garage Kitchen Door Unlock



Garage Light 100% **Note:** Great when returning home on a motorcycle!



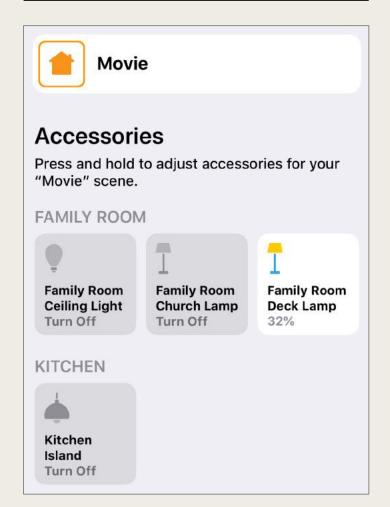








"Hey Siri; Set Movie Scene"







Example: 9AM on Weekdays

- All lights are turned off
- Ceiling fan is turned off
- All doors are locked
- Garage door is closed

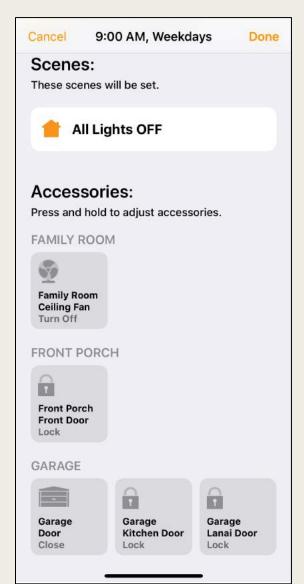
Note: Only relevant for "working couple" (sigh)











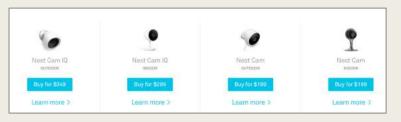
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Smart Home Costs

One Time Costs (examples)

- Light automation: approximately \$50 / fixture (or bulb)
- Switches: ~\$25-50 / switch
- Garage door opener: ~\$100 / hub
- Thermostat: ~\$200 to \$250
- Smoke detector: ~\$100 to \$150
- Video camera: ~\$200 to \$400
- Video doorbell: ~\$200
- Door lock: ~\$200 to \$300
- Ceiling Fan: ~\$300 to \$500

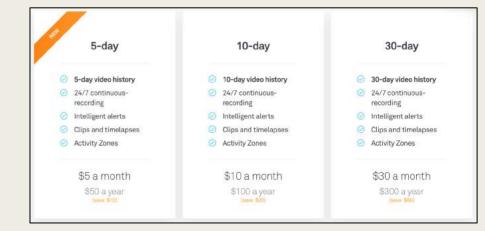




Smart Home Costs

Ongoing Costs (examples)

- Light automation: None
- Switches: None
- Garage door opener: None
- Thermostat: None
- Smoke detector: None
- Video camera: ~ \$5 to \$30/month
- Video doorbell: ~ \$5 to \$30/month
- Door lock: None
- Ceiling Fan: None



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Privacy and Security

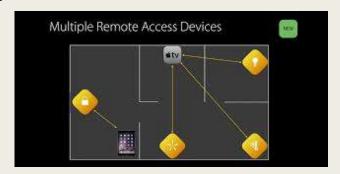
User Authentication

- Low: Username and password
- Good: Two Factor Authentication
- Best: Two Factor Authentication plus Registered Device/User
- Also: Voice and/or SmartWatch integration security

Remote Access

- Low: Basic web access with username/password
- Best: Home Gateway plus two-factor





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Installation Requirements

Hardware installation

- Basic home improvement skills
- No specialized tools
- Electrical wiring capability in some cases

Connectivity

- Robust WiFi and/or Bluetooth
- Range extenders and/or WiFi mesh networks for larger homes

Software setup and configuration

- Basic software application skill required
- "YouTube is your friend..."





THANK YOU

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